| Assessor | Case 1 | 7-1560 | 3 | KS D | oc 18 | 0 Fi | led | 10/15 | /18 | En | tei | red 10/1 | 15/1 | 8 13:0 | 00:56 | Desc N | //ain |
|--|--|----------------|----------|-------------------|--------------|--------------|----------|----------------|---|---------------|-----------------|-------------------|-----------|-------------|-----------------|------------------------|-------------|
| Project N | ame 811 W | illow AVe | Cor | do Assoc. | | Phase # | cur | nent M | an Re | age (| | of 6 | | | TIEL TURQUE | \$ 6,724 at 0186.00 | |
| Occupant | Owner | Tenant | X | Vacant | | | | ments \$ 0 | | 0.0100 - | -00 | 9.0 | | HOA \$ | | per year | X per mor |
| | Rights Appraise | | | | sehold | Other | | | | | | | | HOR V | 0-10 | The Aest | [X] per mor |
| | nt Type X | | | | ance Trans | | _ | her (describe | e) | | | | | | | | |
| | ient Wells F | | | Α. | | Address | 152 | 5 West V | N.T. | Harris | Blv | d, CHARL | OTTE | NC 28 | 3262 | | |
| Is the sub | ject property cui | rently offered | for sa | le or has it bee | n offered fo | r sale in th | e tweh | e months:pr | rior to | the effective | ve da | ite of this appra | aisai? | | | No | |
| Report da | ta source(s) use | d, offering pr | ce(s), | and date(s). | DOM L | Jnk;Not | liste | d on loca | al M | S (HC | ML | S). | | IA | 1100 | 140 | |
| | | | | | | | | | | | | | | | | _ | |
| I X did | did not a | nalyze the co | ıtract f | or sale for the s | subject pur | chase trans | saction | . Explain the | e resul | s of the a | nalvs | is of the contra | ct for sa | le or why t | he analysis | was not perform | orl |
| Non-ar | ms length s | sale;stand | lard | real estate | contrac | ct. No va | alue | was give | en to | non-re | alty | items. | | uy . | ine ondrysis | was not periorn | cu. |
| | | | | | | | | | | | | | | | | | |
| | rice \$ 580,0 | | | of Contract Of | | | s the p | roperty selle | er the o | wner of p | ublic | record? | X Yes | No | Data Sou | rce(s) Tax red | cords |
| is there an | y financial assis | tance (loan c | harges | s, sale concess | ons, gift or | downpayn | nent as | sistance, et | c.) to I | e paid by | any | party on behalf | of the h | orrower? | 500 | Yes X No | 30100 |
| If Yes, rep | ort the total dolla | ar amount an | l desc | ribe the items to | be paid. | | | | | \$0;;No | o fir | nancial ass | sistano | e provi | ded. | J.05 (23).10 | |
| | | | | | | | | | | | | | | - | | | |
| | | | | | | | | | | | | | | | | | |
| Note: Rac | e and the racia | l compositio | of th | e neighborhod | d are not | appraisal | actors | ı. | | | | | | | | 10- | |
| | | od Character | | | | C | ondon | ninium Unit) | Housi | g Trends | | | Cone | dominium | Housing | Present La | nd Use % |
| | X Urban | Suburba | n [| Rural | Property | Values [| Incr | easing | X: | table | | Declining | PRI | | AGE | One-Unit | 20 |
| Built-Up | X Over 75% | 25-75% | | Under 25% | Demand/ | Supply | Sho | rtage | XI | Balance | П | Over Supply | \$(00 | | (yrs) | 2-4 Unit | 70 |
| Growth | Rapid | X Stable | | Slow | Marketing | Time | Unc | ler 3 mths | | -6 mths | | Over 6 mths | | 00 Low | | Multi-Family | |
| Neighborho | ood Boundaries | | to th | e north, W | ashina | on Ave | to th | e east. | Vew | ark St to | o th | e south | | 00 Low | | | 5 |
| | St to the v | vest. | | | | | | | | 0. (| - 611 | | 50 | | | | 5 |
| | od Description | | ject | neighborh | ood is a | reside | ntial | area cor | norie | ed of | ra riv | nusly etylo | d one | and to | o famili | Other dwellings in | |
| | | Some ar | nour | ts of small | comm | ercial n | rone | rties wer | e no | ted Fe | COL | ntial comic | a 0116 | d most | o rarrilly | es are locate | 1 |
| within 0 | .5 mile and | include a | dea | uate shoor | ing and | transo | ortet | ion | e ne | ieu. La | 301 | mai servic | es an | u most | amenitii | es are locate | ed |
| | ditions (includin | | | | | | | ddendu | m | | | | | | | | |
| | | a adbase io | uic 00 | ove conclusion | 3) 000 | Milacin | 164 / | udendu | *** | | _ | | | | | | |
| | | | | | | | | | | | - | | | - | | | |
| Tonography | LEVELED |) | _ | | Cina | TYPIC | ΔI | | _ | | - | VDIOAL | | | | - | |
| | ning Classification | | | | | | | 21-1-1-1 | -1.0 | | | YPICAL | _ | | View N; | Res; | |
| Zoning Com | | Legal | 1 | I Alamana familia | | | | Residenti | | | | | - | | | | |
| No Zoni | | | | l Nonconformir | g - Do the | zoning regi | ulation | s permit reb | uilding | to current | den | sity? | Yes | No | | | |
| | | Illegal (desci | | | | | - | | | | _ | | · , | | | | |
| is the nighe | st and best use | of the subject | prope | rty as improved | l (or as pro | posed per p | plans a | and specifica | ations) | the prese | nt us | ie? | Yes [| No | If No, desc | ribe. | |
| 200 | | | - | | | | | | | | | | | | | | |
| Utilities | | Other (desc | ibe) | | | | | | other | describe) | | | | | | Publ | ic Private |
| Electricity | X | \vdash | | | Water | | | X | | | | | | ASPH/ | ALT | X | |
| Gas | [X] | | 1 | | | ry Sewer | | (X) | | | | | Alley | NONE | | | |
| | al Flood Hazaro | - | Yes | | | Zone AE | | | | | 340 | 017C0106 | D | FEM | A Map Dat | e 08/16/200 | 6 |
| | es and off-site i | | | | | X Yes | | No If No | o, desi | ribe. | | | | | | | |
| Are there an | y adverse site c | onditions or e | xterna | I factors (easer | nents, enci | roachments | s, envir | onmental co | onditio | ns, land us | ses, e | etc.)? | Yes | X No | If Yes, d | escribe. | |
| | | | | | | | | | | | | | =5" | 35-33 | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| Data source(| s) for project inf | ormation | nspe | ection, Con | do Ass | ociation | , Pro | perty Ma | anag | ement, | Ta | x Records | , MLS | 3. | | | |
| Project Desc | | Detached | X R | ow or Townhou | | Garden | | lid-Rise | | h-Rise | _ | Other(describe) | | | | | |
| Gene | eral Description | | Ge | neral Descripti | on | | Sub | ject Phase | | | | If Project Co | | | | If Project Incompl | ete |
| # of Stories | 5 | Exte | rior W | alls Brick | | # of Units | | | 10 |) # (| f Ph | | 1 | 1 | | ed Phases | 1 |
| # of Elevator: | s 0 | | | ce Flat | | # of Units | | leted | 10 | | of Uni | | | 10 | # of Plann | | |
| X Existing | Propose | | | king 0 | | # of Units | | | 0 | | | its for Sale | | 0 | | | _ |
| | onstruction | | | ces/units) 0 | | # of Units | | no. | 10 | | | | _ | | # of Units | | |
| Year Built 1 | | | | | | | | d | 3 | | # of Units Sold | | | | # of Units Sold | | |
| | ar Built 1908 Type n/a ective Age 10 Guest Parking 0 | | | # of Units | | | 7 | | # of Units Rented # of Owner Occupied Units | | 3 | | | | | | |
| | | | | | | | | pied Units | - | | t Ow | ner Occupied I | Units | 7 | # of Owne | r Occupied Units | |
| | ry Occupancy | | | sidence | | d Home or | | | Ш | Tenant | _ | | | | | | |
| | per/builder in co | | | | | - | | X No | _ | | | | | | | | |
| Vlanagement | GroupH | omeowners' | ASSOCI | auon 🔲 | Developer | (X) Ma | magen | ent Agent - | Provid | le name o | f mar | nagement com | pany. | MBM | Manag | ement | |
| | | | | | | | | | | | | | | | | | |
| oes any sing | gle entity (the sa | me individua | , inves | stor group, corp | oration, etc | c.) own mor | e than | 10% of the | totai u | nits in the | proje | ect? | Yes | X No | If Yes, | describe | |
| | | | _ | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| Was the project created by the conversion of an existing building(s) into a condominium? X Yes No If Yes, describe the original use and the date of conversion. | | | | | | | | | | | | | | | | | |
| Converted in June 2010 from multi family | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | II CATE | | | | | | | |
| re the units, | common eleme | nts, and recre | ation 1 | acilities comple | te (includir | ng any plan | ned re | habilitation f | for a c | ndominiu | m co | nversion)? | Y | Yes | No If N | No, describe | |
| | | | | | | | | | | | | ,, | CAS | | 22.00 | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | in the projec | | Yes X | No 16 | Von done | iha an | d indicate th | | all marage | | of the commer | | | | | |

| | and recreational facilities. Hallwa | y Docu | ment Page | 2 01 6 | | | |
|--|--|--|--|---|---|---|--------|
| Describe the common elements a | d to or by the Homeowners' Association | ? <u>\</u> Y6 | es XNo If Yes, descr | ibe the rental terms and options. | - | | |
| Is the project subject to a ground i | rent? Yes XNo If Yes, \$ | | per year (describ | e terms and conditions) | | | |
| Are the parking facilities adequate | e for the project size and type? | Yes No |) If No, describe and con | ment on the effect on value and | marketability | l, | |
| Idid _X_did not analyze the was not performed. Not provi | ne condominium project budget for the c vided | urrent year, Ex | oplain the results of the analy | rsis of the budget (adequacy of fe | es, reserves | s, etc.), or why the analys | 5 |
| Are there any other fees (other tha | an regular HOA charges) for the use of t | he project facili | ities? Yes X | No If Yes, report the monthly | facility charg | es and describe. | |
| Compared to other competitive pro | ojects of similar quality and design, the s | subject unit cha | rge appears High | X Average Low | lf High or Lo | w, describe. | |
| Are there any special or unusual ch | haracteristics of the project (based on the eard explain the effect on value and managers | ne condominiur arketability. | n documents, HOA meeting: | s, or other information) known to | the appraise | ? | |
| | | | | | | | |
| Unit Charge \$ 348.0 Utilities included in the unit monthly | | 1,176 per y | ear Annual assessme ditioning Electricity | nt charge per year per square fe Gas X Water X Sewer | | January | Ę |
| GENERAL DESCRIPTION | INTERIOR materia | Is/condition | AMENITIES | Appliances | | CAR STORAGE | |
| Floor # 1 | Floors HD WOOD/AV | | Fireplace(s) # O | Refrigerator | [X] | X None | |
| # of Levels 1 | Walls DRY WALL/AV | | Woodstove(s) # 0 | X Range/Oven | | Garage Covered | |
| Heating Type FWA Fuel Ga | | | Deck/Patio None | Disp Microv | vave # of | Cars 0 | |
| X Central AC Individual | | VG | Porch/Balcony None | Dishwasher | | Assigned Own | d |
| Other (describe) | Doors WOOD/AVG ins: 4 Rooms | | Other None | Washer/Dryer | | king Space # | |
| Finished area above grade contai | | | 2 Bedrooms | 1.1 Bath(s) 770 | Square Feel | t of Gross Living Area Ab | ve Gra |
| | individual units separately metered? | X Yes [| | 1.1 Bath(s) 770 Id comment on compatibility to of | Square Feel ther projects | t of Gross Living Area Ab in the market area. | ve Gr |
| Are the heating and cooling for the in Additional features (special energy of the proper the condition of the condition | individual units separately metered? | X Yes (| No If No, describe al | id comment on compatibility to of | to ten ve | in the market area. | |
| Are the heating and cooling for the in Additional features (special energy of Describe the condition of the proper updated-six to ten years | individual units separately metered? efficient items, etc.). None ty (including needed repairs, deteriorati | X Yes (| No If No, describe all strengths, remodeling, etc.). | d comment on compatibility to of 3;Kitchen-updated-six off at time of inspection | to ten ve | in the market area. ears ago;Bathroor | |
| Are the heating and cooling for the in Additional features (special energy of Describe the condition of the proper updated-six to ten years when there any physical deficiencies of the cooling and the second secon | individual units separately metered? efficient items, etc.). None ty (including needed repairs, deteriorati ago; subject appears to be i | X Yes (| No If No, describe all s, remodeling, etc.). ndition, Power was ss, or structural integrity of the structural int | d comment on compatibility to of 3;Kitchen-updated-six off at time of inspection | to ten ye | in the market area. ears ago;Bathroor | |
| Are the heating and cooling for the in Additional features (special energy of Describe the condition of the proper updated-six to ten years whether any physical deficiencies of the cooling the there any physical deficiencies of the cooling that | individual units separately metered? efficient items, etc.). None ty (including needed repairs, deteriorati ago;subject appears to be i | X Yes (| No If No, describe all s, remodeling, etc.). ndition, Power was ss, or structural integrity of the structural int | c3;Kitchen-updated-six off at time of inspection perpoperty? | to ten ye | in the market area. ears ago;Bathroor | |
| Are the heating and cooling for the in Additional features (special energy of Describe the condition of the proper updated-six to ten years where any physical deficiencies of Does the property generally conformations.) | individual units separately metered? efficient items, etc.). None ty (including needed repairs, deteriorati ago; subject appears to be i | X Yes (on, renovations in good co bility, soundne | No If No, describe and structural integrity of the structu | C3;Kitchen-updated-six off at time of inspection the property? X Yes No If No | to ten ye | in the market area. ears ago;Bathroor | |
| Are the heating and cooling for the in Additional features (special energy of Describe the condition of the proper updated-six to ten years where any physical deficiencies of Does the property generally conformation (X) did did not research the presearch did (X) did not | efficient items, etc.). None ty (including needed repairs, deteriorati ago; subject appears to be i or adverse conditions that affect the liva n to the neighborhood (functional utility, ne sale or transfer history of the subject | X Yes (on, renovations in good co bility, soundne style, condition | No If No, describe and some structural integrity of the st | id comment on compatibility to of comment on compatibility to of comment of compatibility to of comments. See the compatibility to of comments of the comments of comments of comments of compatibility to of comments of comments of compatibility to of comments of | to ten ye | in the market area. ears ago;Bathroor | |
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| Are the heating and cooling for the interest of the property describes the property generally conformation of the property generally genera | efficient items, etc.). None ty (including needed repairs, deteriorati ago; subject appears to be i or adverse conditions that affect the liva n to the neighborhood (functional utility, ne sale or transfer history of the subject reveal any prior sales or transfers of the K RECORDS reveal any prior sales or transfers of the K RECORDS d analysis of the prior sale or transfer history | (X) Yes [on, renovations in good co bility, soundne style, condition property and co e subject prope e comparable s | No If No, describe all s, remodeling, etc.). ndition, Power was ss, or structural integrity of the sales. If not, exploring to the three years prior to the bject property and comparate bject property and comparate | C3; Kitchen-updated-six off at time of inspection the property? Yes No If No | to ten ye to ten ye No if Y No, describe. | in the market area. ears ago;Bathroon es, describe | ns- |
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| Are the heating and cooling for the in Additional features (special energy of Describe the condition of the proper updated-six to ten years where there any physical deficiencies of Does the property generally conformation (and by the property generally conformation (by the property gen | efficient items, etc.). None ty (including needed repairs, deteriorati ago; subject appears to be i or adverse conditions that affect the liva n to the neighborhood (functional utility, ne sale or transfer history of the subject reveal any prior sales or transfers of the K RECORDS reveal any prior sales or transfers of the K RECORDS d analysis of the prior sale or transfer history | in good co bility, soundne style, condition property and co | s, remodeling, etc.). ndition, Power was ss, or structural integrity of the sales. If not, explaintly for the three years prior to the place for the year prior to the year prio | C3; Kitchen-updated-six off at time of inspection the property? Yes No If No | to ten yea. X No If Y No, describe. sal. ales on page | in the market area. ears ago;Bathroon es, describe | 0.3 |

| Sale or Financing Concessions Date of Sale/Time Location N;Re Leasehold/Fee Simple HOA Mo. Assessment Common Elements and Rec. Facilities NON Floor Location 1 View N;Re Design (Style) Quality of Construction Q4 Actual Age 110 Condition C3 Above Grade Room Count Gross Living Area 200 Basement & Finished Rooms Below Grade Functional Utility Heating/Cooling Energy Efficient Items Garage/Carport None Porch/Patio/Deck NON Net Adjustment (Total) Adjusted Sale Price of Comparables Summary of Sales Comparison Apprarea. Most eight was give preference for condition/enarketability. | 580,000 753.25 sq. ft. DESCRIPTION Res; EE SIMPLE \$348 | 1 0.00 miles NW s 746.63 sq. ft. HCMLS #1800022 TAX RECORDS DESCRIPTION ArmLth Conv;0 s04/18;c02/18 | 610,000 | Dayleb Skerf. 6JJ 222 Monroe St 1 0.62 miles SW \$ 868.95 sq. ft. HCMLS #3;DOM TAX RECORDS DESCRIPTION | 610,000 | \$ 765.93 sq. ft. HCMLS #1800050 | 625,00 | | | |
|---|--|--|-----------------------|---|----------------------|--|------------------|--|--|--|
| Phase 1 Proximity to Subject Sale Price Sale Price Sale Price Sale Price/Gross Liv. Area Surce(s) Verification Source(s) VALUE ADJUSTMENTS Sale or Financing Concessions Date of Sale/Time Location Location Location Location Location Location Location Sale Price HOA Mo. Assessment Common Elements And Rec. Facilities NON Floor Location View N; Rec Design (Style) RTT1 Quality of Construction Q4 Actual Age Survival Age Condition C3 Above Grade Room Count Gross Living Area Room Below Grade Functional Utility Heating/Cooling FWA Energy Efficient Items Porch/Patio/Deck NON Porch/Patio/Deck NON None Porch/Patio/Deck NON None Porch/Patio/Deck Summary of Sales Comparison Approach Adjusted Sale Price of Comparables Summary of Sales Comparison Approach Adjusted Sale Price of Comparables Summary of Sales Comparison Approach Adjusted Sale Price of Comparables Summary of Sales Comparison Approach Adjusted Sale Price of Comparables Summary of Income Approach (including the Sales Comparison Approach Sales Comparison Approach Adjusted Sale Price of Comparables Summary of Income Approach (including the Sales Comparison Approach Sales Comparison Approach Adjusted Sale Price Of Comparables Summary of Income Approach (including the Sales Comparison Approach Sales Comparison Approach Sales Comparison Approach Sales Comparison Approach Adjusted Sale Price Of Comparables Summary of Income Approach (including the Sales Comparison Approach Sales Compa | 580,000 753.25 sq. ft. DESCRIPTION Res; EE SIMPLE \$348 | 1 0.00 miles NW s 746.63 sq. ft. HCMLS #1800022 TAX RECORDS DESCRIPTION ArmLth Conv;0 s04/18;c02/18 | 610,000 215;DOM 12 | 1 0.62 miles SW \$ 868.95 sq. ft. HCMLS #3;DOM TAX RECORDS | 3 | 1 0.30 miles SE \$ \$ 765.93 sq. ft. HCMLS #1800050 | | | | |
| Proximity to Subject Sale Price Sale Price Sale Price/Gross Liv. Area \$ Data Source(s) Verification Source(s) VALUE ADJUSTMENTS Sale or Financing Concessions Date of Sale/Time Location Location N; Releasehold/Fee Simple HOA Mo. Assessment Common Elements and Rec. Facilities NON Floor Location 1 View N; Releasing (Style) RTT1 Quality of Construction Q4 Actual Age 110 Condition C3 Above Grade Room Count Gross Living Area Princitional Utility Heating/Cooling FWA Energy Efficient Items Porch/Patio/Deck NON Porch/Patio/Deck NON None Porch/Patio/Deck NON None Porch/Patio/Deck NON None Porch/Patio/Deck NON None Porch/Patio/Deck Summary of Sales Comparison Approach Adjusted Sale Price of Comparables Summary of Sales Comparison Approach Adjusted Sale Price of Comparables Summary of Sales Comparison Approach Adjusted Sale Price of Comparables Summary of Income Approach (including the Comparable) | 753.25 sq. ft. DESCRIPTION Res; EE SIMPLE \$348 | \$ 746.63 sq. ft. HCMLS #1800022 TAX RECORDS DESCRIPTION ArmLth Conv;0 s04/18;c02/18 | 215;DOM 12 | \$ 868.95 sq. ft. HCMLS #3;DOM TAX RECORDS | 3 | 0.30 miles SE \$ 765.93 sq. ft. HCMLS #1800050 | | | | |
| Sale Price \$ Sale Price/Gross Liv. Area \$ Data Source(s) Verification Source(s) VALUE ADJUSTMENTS Sale or Financing Concessions Date of Sale/Time Location N;Ro Leasehold/Fee Simple HOA Mo. Assessment Common Elements and Rec. Facilities NON Floor Location 1 View N;Ro Design (Style) RT1 Quality of Construction Q4 Actual Age 110 Condition C3 Above Grade Total 4 Gross Living Area 200 Basement & Finished Rooms Below Grade Functional Utility AVE Heating/Cooling FWA Energy Efficient Items NON Garage/Carport None Porch/Patio/Deck NON Net Adjustment (Total) Adjusted Sale Price of Comparables Summary of Sales Comparison Approach (Included Included | 753.25 sq. ft. DESCRIPTION Res; EE SIMPLE \$348 | \$ 746.63 sq. ft. HCMLS #1800022 TAX RECORDS DESCRIPTION ArmLth Conv;0 s04/18;c02/18 | 215;DOM 12 | \$ 868.95 sq. ft. HCMLS #3;DOM TAX RECORDS | 3 | \$ 765.93 sq. ft. HCMLS #1800050 | | | | |
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| Data Source(s) Verification Source(s) VALUE ADJUSTMENTS Sale or Financing Concessions Date of Sale/Time Location Leasehold/Fee Simple HOA Mo. Assessment Common Elements and Rec. Facilities NON Floor Location View N;Re Design (Style) RT1 Quality of Construction Above Grade Room Count Gross Living Area Rooms Below Grade Functional Utility Heating/Cooling Energy Efficient Items Garage/Carport None Porch/Patio/Deck NON Net Adjustment (Total) Adjusted Sale Price of Comparables Summary of Sales Comparison Approach area. Most eight was give preference for condition/emarketability. | DESCRIPTION Res; EE SIMPLE \$348 | HCMLS #180002; TAX RECORDS DESCRIPTION ArmLth Conv;0 s04/18;c02/18 | | HCMLS #3;DOM TAX RECORDS | | HCMLS #1800050 | | | | |
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| subject to the following repairs or spection based on the extraordinary | parison Approach \$ CED ON SALES | ompletion per plans and spe | | | | nts have been completed, | | | | |

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This appraisal report is subject to the following scope of work assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended use, intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraiser's continuing education or membership in an appraisal organization, are permitted.

SCOPE OF WORK: The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a complete visual inspection of the interior and exterior areas of the subject unit, (2) inspect and analyze the condominium project, (3) inspect the neighborhood, (4) inspect each of the comparable sales from at least the street, (5) research, verify, and analyze data from reliable public and/or private sources, and (6) report his or her analysis, opinions, and conclusions in this appraisal report.

INTENDED USE: The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

INTENDED USER: The intended user of this appraisal report is the lender/client.

MARKET VALUE: The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions* granted by anyone associated with the sale.

*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS: The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser has provided a sketch in this appraisal report to show the approximate dimensions of the improvements. The sketch is included only to assist the reader in visualizing the property and understanding the appraiser's determination of its size.
- 3. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 4. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 5. The appraiser has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing this appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.
- 6. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

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- 2. I performed a complete visual inspection of the interior and exterior areas of the subject property. I reported the condition of the improvements in factual, specific terms. I identified and reported the physical deficiencies that could affect the livability, soundness, or structural integrity of the property.
- 3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison approach to value. I have adequate comparable market data to develop a reliable sales comparison approach for this appraisal assignment. I further certify that I considered the cost and income approaches to value but did not develop them, unless otherwise indicated in this report.
- 5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.
- 6. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.
- 7. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.
- 8. I have not used comparable sales that were the result of combining a land sale with the contract purchase price of a home that has been built or will be built on the land.
- 9. I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.
- 10. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale or financing of the subject property.
- 11. I have knowledge and experience in appraising this type of property in this market area.
- 12. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.
- 13. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.
- 14. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.
- 15. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.
- 16. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.
- 17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.
- 18. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event (such as approval of a pending mortgage loan application).
- 19. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.
- 20. I identified the lender/client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.
- 21. The lender/client may disclose or distribute this appraisal report to: the borrower; another lender at the request of the borrower; the mortgagee or its successors and assigns; mortgage insurers; government sponsored enterprises; other secondary market participants; data collection or reporting services; professional appraisal organizations; any department, agency, or instrumentality of the United States; and any state, the District of Columbia, or other jurisdictions; without having to obtain the appraiser's or

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23. The borrower, another lender at the request of the countries, the mongage of the cuccessors and assigns, mortgage insurers, government sponsored enterprises, and other secondary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties.

- 24. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.
- 25. Any intentional or negligent misrepresentation(s) contained in this appraisal report may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq., or similar state laws.

SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that:

APPRAISER

LENDER/CLIENT

Name ServiceLink Valuation Solutions LLC

Company Address 1505 Most M.T. Horris Dhid

Company Name Wells Fargo Bank, N.A.

- 1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 2. I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.
- 4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

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|--|---|--|--|--|--|--|--|
| Signature keaplerly | Signature | | | | | | |
| Name FERNANDO CORTICINHO | Name | | | | | | |
| Company Name FC CERTIFIED APPRAISALS, LLC | Company Name | | | | | | |
| Company Address P.O. BOX 5513 | Company Address | | | | | | |
| NEWARK, NJ 07105 | | | | | | | |
| Telephone Number 973-589-9074 | Telephone Number | | | | | | |
| Email Address FERNANDO.CORTICINHO@YAHOO.COM | Email Address | | | | | | |
| Date of Signature and Report 09/26/2018 | Date of Signature | | | | | | |
| Effective Date of Appraisal 09/26/2018 | State Certification # | | | | | | |
| State Certification # 42RC00196500 | or State License # | | | | | | |
| or State License # | State | | | | | | |
| or Other (describe) State # | Expiration Date of Certification or License | | | | | | |
| State NJ | | | | | | | |
| Expiration Date of Certification or License 12/31/2019 | | | | | | | |
| ADDRESS OF PROPERTY APPRAISED | SUBJECT PROPERTY | | | | | | |
| 811 Willow Ave Unit # 2 | Did not inspect subject property | | | | | | |
| Hoboken, NJ 07030 | Did inspect exterior of subject property from street | | | | | | |
| | Date of Inspection | | | | | | |
| APPRAISED VALUE OF SUBJECT PROPERTY \$610,000 | Did inspect interior and exterior of subject property | | | | | | |

Date of Inspection

COMPARABLE SALES

SUPERVISORY APPRAISER (ONLY IF REQUIRED)

Did not inspect exterior of comparable sales from street

Did increas autoriar of comparable calco from street